

REAL ESTATE (REAL)

REAL 5350. Real Estate Debt. 3 Hours.

Students apply concepts, techniques, and instruments integral to the financing of real estate. Students perform the application of discounted cash flow, net present value, internal rate of return, and amortization fundamentals to real estate analysis. Mortgage debt structures and calculations involving loan origination costs, servicing fees, and prepayment penalties are explored.

Prerequisite: 42 Credit Hours.

REAL 5351. Real Estate Equity. 3 Hours.

Students perform calculations related to real estate investment analysis. Students use a framework for making real estate investment decisions based on key financial returns/metrics and risk assessment. Students focus on mastering cash flow and proforma forecasting to inform real estate investment decisions involving acquisitions, development, and dispositions.

REAL 5352. Real Estate Market and Development Feasibility Analysis. 3 Hours.

Students examine the component parts of the real estate development process from idea inception; through project site selection, design, regulatory framework, market analysis, and financial feasibility analysis.

REAL 5365. Real Estate Law. 3 Hours.

Students examine the legal aspects of real estate, including the legal principles and legal instruments used in real estate transactions.