

MASTER OF BUSINESS ADMINISTRATION

The Master of Business Administration program at Sam Houston State University is designed to develop candidates for positions of leadership in modern organizations. Managerial procedures and practices are continually changing. Therefore, the program emphasizes the integration and synthesis of various disciplines to develop a student's ability to function in a dynamic environment and make sound administrative decisions that maximize the value and contributions of an organization. The MBA program is suited for qualified students from any academic discipline. The program provides the candidate with a basic managerial background through the core requirements while providing individualized adaptation through elective courses.

The MBA requires 36 graduate hours including 27 hours of core courses and 9 hours of electives.

Core and elective courses are available to complete our MBA program entirely online. Please see the current schedule of classes (<http://www.shsu.edu/academics/current-schedule-of-classes.html>) for the course offerings.

The MBA program may be completed in as few as four semesters; however, it is not recommended that students who are working attempt more than six hours in a semester. A more realistic timeline would be approximately two years.

Additional information: Reference the Program Landing Page (<https://www.shsu.edu/programs/graduate/business-administration/>) for additional information, such as cost, delivery format, contact information, or to schedule a visit.

Applicants seeking admission to the Master of Business Administration program must:

1. Complete the online graduate application form (<http://www.shsu.edu/admissions/apply-texas.html>).
2. Pay the application fee (<http://www.shsu.edu/admissions/apply-texas.html>).

Additionally, applicants must submit the following material directly to the Office of Graduate Admissions (<https://www.shsu.edu/dept/graduate-admissions/prospective-students.html>):

1. Official transcript(s) from all previous college work (except SHSU graduates).
2. An official GMAT score. **Undergraduate GPA¹ of 2.75 or higher allows for a comprehensive review of academic performance and consideration for a GMAT waiver.**
3. A current resume.

International Students must submit all of the above information plus:

1. Official TOEFL score at least 79, IELTS score of at least 6.5, or Duolingo EPT score of at least 105.
2. English translations and evaluation of official transcripts.

Graduate Application Deadlines

U.S. Citizens

- Fall - August 1
- Spring - December 1
- Summer - May 15

International Students

- Fall - June 25
- Spring - November 12
- Summer - April 9

Admission Criteria

Degree from a U.S. university

• Meet or exceed one of the following admission formulas:

- $200 (\text{Undergraduate GPA}) + \text{GMAT Score} \geq 1100^1$
- $200 (\text{Advanced Hours Undergraduate GPA}) + \text{GMAT Score} \geq 1150^2$

Degree from a non-U.S. university

- Students who earned a baccalaureate degree from a university located outside of the United States must satisfy all of the following to be considered for admission into SHSU's MBA program.

- GMAT score of at least 500.
- TOEFL score of at least 79, IELTS score of at least 6.5, or Duolingo EPT score of at least 105.
- English translations and evaluations of official transcripts.

GMAT Waiver Requests

- Undergraduate GPA¹ of 2.75 or higher allows for a comprehensive review of academic performance and consideration for a GMAT waiver.
- Applicants who have an undergraduate GPA of at least 2.5 from their degree granting U.S. institution and have at least three years of *significant* managerial and professional experience may be admitted without a GMAT score, typically through a review of the applicant's resume. Normally, the required experience is earned after completion of the undergraduate degree. A committee will assist, if needed, in determining if the applicant's experience meets the "significant managerial and professional experience" threshold.
- Applicants who have an undergraduate degree granted by a non-U.S. institution will not be considered for a GMAT waiver.

¹ The undergraduate GPA is the GPA from courses taken at the degree granting institution. Transfer grades are **not** used in the computation of this undergraduate GPA.

² The advanced hours undergraduate GPA is the GPA from junior and senior (3000 and 4000) level courses taken at the degree granting institution. Transfer grades are **not** used in the computation of this undergraduate GPA.

Prerequisite Coursework Requirements for Non-Business and Non-Accounting Graduates

Prerequisite courses for graduate business courses are **required** for students who did not take the equivalent courses as part of their baccalaureate program or for students with a baccalaureate degree from a non-U.S. university. The graduate prerequisite courses (courses listed as 5300) **do not** apply to the 36-hour graduate credit hour requirement of the MBA degree.

Code	Title	Hours
Prerequisite Course Requirements		
ACCT 5300	Analysis of Accounting Information	3
BANA 5300	Quantitative Tools For Business	3
ECON 5300	Economic Principles And Policy	3
FINC 5300	Business Finance Environment	3
MGMT 5300	Foundations Of Strategic Management	3
Total Hours		15

The M.B.A. degree program requires a minimum of thirty-six hours of graduate credit.

Code	Title	Hours
Master of Business Administration		
Specified Courses		
ACCT 5304	Accounting For Management	3
BANA 5368	Techniques Of Statistical Analysis	3
BUAD 5310	Managerial Communication	3
FINC 5310	Financial Management	3
MGMT 5315	Seminar Operations Management	3
MGMT 5345	Seminar In Team Leadership	3
MGMT 5390	Seminar in Strategic Management and Policy ¹	3
MKTG 5330	Marketing Management	3
Prescribed ECON/COBA Electives OR Concentration		12
ECON/COBA Electives		
Select one ECON 5XXX (any 5000 level ECON course, excluding ECON 5080 and ECON 5300)		
Select three General Electives (may choose from: All graduate ² courses in the College of Business Administration)		
Concentration		
Select from Concentration options below		
Total Hours		36

¹ This is a capstone course that satisfies the comprehensive exam requirement. A grade of "B" or better is required for graduation.

² Excluding ACCT 5300, BANA 5300, ECON 5300, MGMT 5300, and FINC 5300.

MBA Concentrations

For those students that would like to concentrate on specific disciplinary areas, the ECON and COBA electives can target the following course options. Students wishing to add a second concentration would need to complete additional coursework beyond the minimum 36 hours required within the MBA program.

Concentration Options

Economics

Code	Title	Hours
Economics Concentration		
Choose 4 from the following:		12
ECON 5301	Mathematical Methods for Applied Economics	
ECON 5305	Microeconomics	
ECON 5307	Macroeconomics	
ECON 5325	Econometrics	
ECON 5340	International Economics	
ECON 5348	Development Economics	
ECON 5350	Applied Topics in Health Economics	
ECON 5351	Seminar In Labor Economics	
ECON 5352	Energy Economics	
ECON 5357	Seminar in Managerial Economics	
ECON 5360	Economic Analysis Of Strategy	
ECON 5370	Economic Theory	
ECON 5373	Urban Economics	
Total Hours		12

Finance

Code	Title	Hours
Finance Concentration		
FINC 5310	Financial Management	3
Plus, choose 3 from the following:		9
FINC 5320	Seminar in Commercial Banking	
FINC 5333	Financial Statement Analysis	
FINC 5338	Selected Topics in Money, Capital, and Security Markets	
FINC 5340	International Finance	
FINC 5345	Seminar in Investments	
FINC 5370	Administrative Problems in Finance	
FINC 5395	Seminar in Commercial Lending	
Total Hours		12

Human Resource Management

Code	Title	Hours
Human Resource Management Concentration		
MGMT 5345	Seminar In Team Leadership	3
MGMT 5355	Seminar in Human Resource Management	3
MGMT 5360	Staffing Organizations	3
MGMT 5365	Seminar In Compensation Management	3
Total Hours		12

Management

Code	Title	Hours
Management Concentration		
MGMT 5315	Seminar Operations Management	3
MGMT 5345	Seminar In Team Leadership	3
MGMT 5390	Seminar in Strategic Management and Policy	3
Plus, choose 1 from the following:		3
MGMT 5316	Supply Chain Management	
MGMT 5318	Quality Management	
MGMT 5320	Management of Innovation and Technology	
MGMT 5323	Tools of Project Management	
MGMT 5325	Project Management	
MGMT 5330	Operations Planning & Control	
MGMT 5350	Leading Organizational Change and Development	
MGMT 5355	Seminar in Human Resource Management	
MGMT 5360	Staffing Organizations	
MGMT 5365	Seminar In Compensation Management	
Total Hours		12

Project Management

Code	Title	Hours
Project Management Concentration		
MGMT 5315	Seminar Operations Management	3
MGMT 5325	Project Management	3
Plus, choose 2 from the following:		6
MGMT 5318	Quality Management	
MGMT 5323	Tools of Project Management	
MGMT 5330	Operations Planning & Control	
Total Hours		12

Real Estate

Code	Title	Hours
Real Estate Concentration		
ECON 5373	Urban Economics	3
REAL 5350	Real Estate Debt	3
REAL 5351	Real Estate Equity	3
REAL 5352	Real Estate Market and Development Feasibility Analysis	3
Total Hours		12

Supply Chain Management

Code	Title	Hours
Supply Chain Management Concentration		
MGMT 5315	Seminar Operations Management	3
MGMT 5316	Supply Chain Management	3
Plus, choose 2 from the following:		6
MGIS 5360	Project Management for Business Systems Development	
MGMT 5318	Quality Management	
MGMT 5330	Operations Planning & Control	
MGMT 5375	Enterprise Resource Planning Business Process Integration	
Total Hours		12

The Texas Higher Education Coordinating Board (THECB) marketable skills initiative is part of the state's **60x30TX plan** and was designed to help students articulate their skills to employers. Marketable skills are those skills valued by employers and/or graduate programs that can be applied in a variety of work or education settings and may include interpersonal, cognitive, and applied skill areas.

The MBA is designed to prepare business professionals for leadership roles within the business, governmental, or non-profit sectors. Specific marketable skills include:

- Effective communication: Graduates will be able to demonstrate language and content that suits the intended audience and organize content in a logical sequence.
- Effective critical thinking: Graduates will be able to distinguish relevant and non-relevant information regarding a business problem and develop a valid argument in support of a conclusion.
- Effective strategic decision-making: Graduates will be able to consider different strategic options using available evidence through the lens of organizational goals and generate applicable solutions for business problems.