College of Business Administration

Administrative Officers

<table>
<thead>
<tr>
<th>Title/Department</th>
<th>Officer</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dean</td>
<td>Mitchell J. Muehsam, Ph.D.</td>
</tr>
<tr>
<td></td>
<td><a href="mailto:mmuehsam@shsu.edu">mmuehsam@shsu.edu</a>; (936) 294-1254</td>
</tr>
<tr>
<td>Associate Dean</td>
<td>Kurt Jesswein, Ph.D.</td>
</tr>
<tr>
<td></td>
<td><a href="mailto:jesswein@shsu.edu">jesswein@shsu.edu</a>; (936) 294-4582</td>
</tr>
<tr>
<td>Associate Dean</td>
<td>Shani N. Robinson, Ph.D., CPA</td>
</tr>
<tr>
<td></td>
<td><a href="mailto:shani.robinson@shsu.edu">shani.robinson@shsu.edu</a>; (936) 294-4241</td>
</tr>
<tr>
<td>Assistant Dean</td>
<td>Fawzi Noman, M.B.A.</td>
</tr>
<tr>
<td></td>
<td><a href="mailto:fnoman@shsu.edu">fnoman@shsu.edu</a>; (936) 294-4879</td>
</tr>
<tr>
<td>Department of Accounting</td>
<td>Philip W. Morris, Ph.D., CPA, Chair</td>
</tr>
<tr>
<td></td>
<td><a href="mailto:morris@shsu.edu">morris@shsu.edu</a>; (936) 294-1259</td>
</tr>
<tr>
<td>Department of Economics and International Business</td>
<td>Mark Frank, Ph.D., Chair</td>
</tr>
<tr>
<td></td>
<td><a href="mailto:markfrank@shsu.edu">markfrank@shsu.edu</a>; (936) 294-4890</td>
</tr>
<tr>
<td>Department of General Business and Finance</td>
<td>Joey Robertson, J.D., Chair</td>
</tr>
<tr>
<td></td>
<td><a href="mailto:joey_robertson@shsu.edu">joey_robertson@shsu.edu</a>; (936) 294-1278</td>
</tr>
<tr>
<td>Department of Management, Marketing, and Information Systems</td>
<td>Gerald Kohers, Ph.D., Chair</td>
</tr>
<tr>
<td></td>
<td><a href="mailto:kohers@shsu.edu">kohers@shsu.edu</a>; (936) 294-1256</td>
</tr>
</tbody>
</table>

Vision

Sam Houston State University's College of Business Administration aspires to be among the best regional colleges of business administration in the nation.

Mission

The College of Business Administration (COBA) develops business professionals by providing a student-focused learning environment that actively engages students, faculty, the business community, and other stakeholders in the creation and dissemination of knowledge and the development of relevant skills.

Core Values

The faculty and staff of the College of Business Administration embrace the following core values in pursuit of the mission.

Quality - COBA faculty and staff will provide a quality educational environment, maintaining a relevant curriculum and teaching pedagogy that nurtures intellectual development.

Responsibility - COBA faculty and staff will be responsible and dependable, take personal initiative and accept accountability.

Respect - COBA faculty and staff will engage in a spirit of cooperation and collegiality that promotes trust, collaboration and respect of others.

Individuality - COBA faculty and staff, recognizing the value of diversity, will respect individual goals and objectives, and celebrate faculty, staff and student success.

Honesty - COBA faculty and staff will be ethical in their behavior, will act with integrity and will be honest, open and fair with all stakeholders.

Highlights

The College of Business Administration is accredited by the Association to Advance Collegiate Schools of Business International (AACSB International) and has a nationally recognized chapter of Beta Gamma Sigma. In the United States only one in three business schools have earned this accreditation and worldwide approximately six percent of business programs/schools have earned this prestigious accreditation.

Sam Houston State University was accredited in 2005 as the 17th Professional Golfers’ Association of America PGA Golf Management university in the country and the first in the state of Texas. The Professional Golfers’ Association of America PGA Golf Management program at Sam Houston State University is designed to produce members of the PGA of America. Successful completion of the four and one-half year program will reward the student with a Bachelor of Business Administration (BBA) degree in General Business Administration with a concentration in PGA Golf Management, resulting in Class “A” membership within the PGA of America.
The BBA degrees in accounting, banking and financial institutions, finance, general business administration, management, and marketing may be completed solely at The Woodlands Center (TWC) in The Woodlands, Texas. The BBA degree in general business administration is also available in a completely online format.

The College is a member of the SAP University Alliance and offers students the opportunity to earn an SAP Certificate of Completion.

The College is home to the Sower Business Technology Lab providing students hands on experience in 3D printing, RFID technology and robotics. The College also hosts the Center for Innovation and Technology.

The College hosts the Texas Bankers Hall of Fame.

Each year the College of Business Administration conducts a career fair that offers students the opportunity to interact with over 50 employers from all types of business and not-for-profit organizations.

The College offers an Executive MBA in Banking and Financial Institutions. The EMBA program is a two-year cohort program involving both online and residence coursework.

### Academic Programs

<table>
<thead>
<tr>
<th>Departments</th>
<th>Programs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting</td>
<td>B.B.A.</td>
</tr>
<tr>
<td>Banking and Financial Institutions</td>
<td>B.B.A.</td>
</tr>
<tr>
<td>Economics</td>
<td>B.B.A.</td>
</tr>
<tr>
<td>Entrepreneurship</td>
<td>B.B.A.</td>
</tr>
<tr>
<td>Finance</td>
<td>B.B.A.</td>
</tr>
<tr>
<td>General Business Administration</td>
<td>B.B.A.</td>
</tr>
<tr>
<td>Human Resource Management</td>
<td>B.B.A.</td>
</tr>
<tr>
<td>International Business</td>
<td>B.B.A.</td>
</tr>
<tr>
<td>Management</td>
<td>B.B.A.</td>
</tr>
<tr>
<td>Management Information Systems</td>
<td>B.B.A.</td>
</tr>
<tr>
<td>Marketing</td>
<td>B.B.A.</td>
</tr>
<tr>
<td>Supply Chain Management</td>
<td>B.B.A.</td>
</tr>
</tbody>
</table>

**Note:** This listing of undergraduate degree programs is correct as of December 2018.

### Business Minors

The College of Business Administration offers eleven minors: Accounting, Banking, Economics, Entrepreneurship, Finance, General Business Administration, International Business, Management, Management Information Systems, Marketing, and Supply Chain Management. With two exceptions, the minors are open to all students majoring in areas that allow minors. Students majoring in programs within the College of Business Administration may not minor in General Business Administration. The minor in Banking is open only to students seeking a BBA degree or those students pursuing a major in Agricultural Business. Please, see the appropriate departmental section for the specific course requirements for that program’s minor(s).

### Graduate Programs in the College of Business Administration

- Master of Science in Accounting ([catalog.shsu.edu/graduate-and-professional/college-departments/business-administration/accounting/accounting-ms/](catalog.shsu.edu/graduate-and-professional/college-departments/business-administration/accounting/accounting-ms/))
- Master of Business Administration ([catalog.shsu.edu/graduate-and-professional/college-departments/business-administration/mba/](catalog.shsu.edu/graduate-and-professional/college-departments/business-administration/mba/))
- Executive Master of Business Administration in Banking and Financial Institutions ([catalog.shsu.edu/graduate-and-professional/college-departments/business-administration/emba/](catalog.shsu.edu/graduate-and-professional/college-departments/business-administration/emba/))
- Master of Science in Project Management ([catalog.shsu.edu/graduate-and-professional/college-departments/business-administration/management-marketing-and-information-systems/project-management-ms/](catalog.shsu.edu/graduate-and-professional/college-departments/business-administration/management-marketing-and-information-systems/project-management-ms/))

### Student Organizations and Activities

- Alpha Kappa Psi
- APICS - Association of Operations Management
- Association of Certified Fraud Examiners
- Association of Information Technology Professionals
- Banking and Finance Club
- Beta Alpha Psi
• Beta Gamma Sigma
• COBA Ambassadors
• Collegiate Entrepreneurs’ Organization
• International Business and Economics Club
• The Investment Club
• Marketing Club
• MBA Student Association
• National Association of Black Accountants
• Omicron Delta Epsilon
• Phi Chi Theta
• Society for Human Resource Management

Additional student organizations exist within specific majors and/or departments. Please see the appropriate major/department for more details.

Internships and Study Abroad

A student may earn a maximum of six hours in approved, supervised educational work experience in internships. Internship applications are available from the sponsoring academic department. In order to receive academic credit, a student must meet the eligibility conditions, obtain prior approval from the Department Chair of his/her major, and meet the guidelines established by the College of Business Administration for monitoring the quality of the learning experience.

Sam Houston State University offers the unique opportunity for students to earn college credit in other countries including China, Dubai, Germany, and Japan. These classes are taught by COBA and other SHSU faculty members, and students have many opportunities to interact with the local community. Field trips to major businesses, museums, and archaeological sites are often included. A limited number of scholarships are available to partially cover the cost. Interested students may contact the Dean’s Office or the Office of International Programs for additional information.

Scholarships

Sam Houston State University offers academic scholarship opportunities for beginning freshmen who excel in areas of academic achievement and leadership. There are additional competitive scholarship opportunities for current SHSU and transfer undergraduate students. Students are encouraged to apply for scholarships using the Scholarship4Kats program at Financial Aid (http://www.shsu.edu/dept/financial-aid/). The Scholarship4Kats program is a single application that will allow the student to apply for most scholarships available on campus whether at the departmental, college, or university-level.

Numerous scholarships are available on a competitive basis for currently enrolled students in the College of Business Administration. Applications are typically accepted through Scholarship4Kats between October 1 and December 31 for incoming students and between January 2 and December 31 for returning students. Deadlines may change so students are encouraged to check the website for current information. Scholarship recipients are announced in April for the following academic year.

Scholarships vary from year to year and typically include:

• A.J. & Lynn Amato COBA Endowed Scholarship
• Beason Endowed Scholarship
• Bonnie Vick Kittleband Scholarship
• Carol Shaw Alpha Chi Omega Scholarship
• Charles R. Carlow Endowed Scholarship
• Douglas C. Fletcher, Sr. Scholarship
• Ed and Genevieve Sandhop Endowed Scholarship
• Ed G. Sandhop Scholarship
• Edward James Crawford Scholarship
• Gibson D. Lewis Scholarship
• G. Scott and Mary S. McCarley Endowed Scholarship
• James E. Gilmore Endowed Scholarship
• Jean D. Neal Scholarship
• J. N. and Vennie Crawford Business Administration Scholarship
• Joe M. “Butch” MacKenzie Scholarship
• John Patrick Singleton (Class of 1965) Memorial Scholarship
• Johnson-Brown-Perkins Scholarship
• J. Roy Wells Scholarship
• Kelly DeHay Rod Danielson COBA Scholarship
• Leroy Ashorn Memorial Scholarship
• Loretta J. Hankins COBA Endowment
• Michael and Janet Hearn Rohrig Endowment
• Neva and Wesley West Scholarship
• Nicholas C. Beaty Memorial Scholarship
• Owen R. Marshall II Endowed Scholarship
• R&J Patschke COBA Scholarship
• Rayford Lacey Hardy and Margie Crawford Hardy Endowed Scholarship
• Ron Mafrige Endowment for COBA Scholarship in Honor of R. Dean Lewis
• Russell D. Gordy Scholarship
• Wesley L. Oakes Scholarship
• Wood-Yager Scholarship

University-Specific Requirements

All students are required to complete the University general education requirements (common core) as described in Degree Requirements and Academic Guidelines section in this catalog.

Curriculum

College-Specific Requirements

General Requirements

The following courses are required of all students seeking a BBA degree. Students completing the courses below will have completed the University Core Curriculum as well as the degree-specific computer literacy requirement.

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>ENGL 1301</td>
<td>Composition I (satisfies Component Area I)</td>
<td>3</td>
</tr>
<tr>
<td>ENGL 1302</td>
<td>Composition II (satisfies Component Area I)</td>
<td>3</td>
</tr>
<tr>
<td>MATH 1324</td>
<td>Mth for Mngl Decision Making (satisfies Component Area II)</td>
<td>3</td>
</tr>
</tbody>
</table>

Component Area I (catalog.shsu.edu/undergraduate/academic-policies-procedures/degree-requirements-academic-guidelines/core-curriculum/#componentareai)

Component Area II (catalog.shsu.edu/undergraduate/academic-policies-procedures/degree-requirements-academic-guidelines/core-curriculum/#componentareaii)

Component Area III (catalog.shsu.edu/undergraduate/academic-policies-procedures/degree-requirements-academic-guidelines/core-curriculum/#componentareaiii)

Component Area IV

Component Area V

HIST 1301 | United States History to 1876 (satisfies Component Area VI) | 3     |
HIST 1302 | United States History Sn 1876 (satisfies Component Area VI) | 3     |
POLS 2305 | American Government (satisfies Component Area VII)         | 3     |
POLS 2306 | Texas Government (satisfies Component Area VII)             | 3     |
ECON 2302 | Principles Of Microeconomics (satisfies Component Area VIII)| 3     |
BUAD 1305 | Electronic Communications Tech                              | 3     |
BUAD 1305 | or CSTE 1330 Introduction to Computers                     | 3     |

Select one of the following (satisfies Component Area IX):

BUAD 2321 | Dsgn/Presentation Bus.Projects                            | 3     |
COMS 2382 | Comm. for Bus. & Professions                               | 1     |

Select one of the following (satisfies remaining one hour in Component Area IX):

ECON 1100 | Economics of Social Problems                              | 1     |
KINE 2115 | Lifetime Health and Wellness                              | 1     |
MCOM 1130 | Media Literacy                                            | 1     |
Total Hours 45

Business Core
Each program of study pursuant to the Bachelor of Business Administration degree includes the following courses for the Business Core. Additional course requirements are outlined by specific departments. There are fourteen courses in the business core (42 hours). The table below states the total as 39 hours as three hours in the business core apply to the 42 hours in the University Core Curriculum.

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT 2301</td>
<td>Principles of Financial Acc</td>
<td>3</td>
</tr>
<tr>
<td>ACCT 2302</td>
<td>Principles of Managerial Acc</td>
<td>3</td>
</tr>
<tr>
<td>BANA 2372</td>
<td>Business Analysis</td>
<td>3</td>
</tr>
<tr>
<td>BANA 3363</td>
<td>Inter Business Analysis</td>
<td>3</td>
</tr>
<tr>
<td>BUAD 2301</td>
<td>Business Legal Environment</td>
<td>3</td>
</tr>
<tr>
<td>BUAD 3335</td>
<td>Business Communication</td>
<td>3</td>
</tr>
<tr>
<td>ECON 2301</td>
<td>Principles Of Macroeconomics</td>
<td>3</td>
</tr>
<tr>
<td>ECON 2302</td>
<td>Principles Of Microeconomics (satisfies a University core requirement)</td>
<td>3</td>
</tr>
<tr>
<td>FINC 3320</td>
<td>Business Finance</td>
<td>3</td>
</tr>
<tr>
<td>MGIS 3310</td>
<td>Principles Of MIS</td>
<td>3</td>
</tr>
<tr>
<td>MGMT 3310</td>
<td>Principles Of Management</td>
<td>3</td>
</tr>
<tr>
<td>MGMT 3370</td>
<td>Operations Management</td>
<td>3</td>
</tr>
<tr>
<td>MGMT 4390</td>
<td>Strategic Management &amp; Policy</td>
<td>3</td>
</tr>
<tr>
<td>MKTG 3310</td>
<td>Principles Of Marketing</td>
<td>3</td>
</tr>
</tbody>
</table>

Total Hours 39

Minimum GPA Requirements to Earn a BBA Degree
Students must achieve a 2.0 GPA in the following:

- SHSU GPA
- Cumulative GPA (SHSU and transfer)
- SHSU business courses
- Cumulative business courses (SHSU and transfer)
- Minor GPA (if a minor is pursued)

Some majors require a higher GPA and/or have specific grade requirements for courses within the major. Please see the respective departmental section for more details.

Fifty Percent Requirement
At least 50 percent of the required business curriculum for the B.B.A. degree must be taken in residence at Sam Houston State University, which may include courses taken at The Woodlands Center (TWC) campus or through SHSUOnline.

Entry to Upper Division Courses
Admission to undergraduate upper division courses, i.e., 3000- and 4000-level, in the College of Business Administration, is limited to students who have completed at least 50 semester hours with a GPA of at least 2.0.

Graduate Studies
The College of Business Administration is authorized to offer the Master of Business Administration (catalog.shsu.edu/graduate-and-professional/college-departments/business-administration/mba/), Executive MBA in Banking and Financial Institutions (catalog.shsu.edu/graduate-and-professional/college-departments/business-administration/emba/), Master of Science in Accounting (catalog.shsu.edu/graduate-and-professional/college-departments/business-administration/accounting/accounting-ms/), and Master of Science in Project Management (catalog.shsu.edu/graduate-and-professional/college-departments/business-administration/management-marketing-and-information-systems/project-management-ms/) degrees. The Graduate Catalog provides additional information regarding graduate studies in the College of Business Administration.